

# CITY OF LOUISVILLE

## Cumulative Revenue History Report

### Sales Tax

Through Month	Cumulative Budget	Cumulative Sales Tax - 2026	Cumulative Budget Var. %	Cumulative Sales Tax - 2025	Cumulative Var. % to PY
JANUARY	1,596,402	1,728,129	8.3%	1,541,040	12.1%
FEBRUARY	3,105,262	3,606,211	16.1%	3,077,278	17.2%
MARCH	5,242,174	5,852,338	11.6%	5,170,956	13.2%
APRIL	7,033,761	7,988,431	13.6%	6,982,202	14.4%
MAY	9,013,537				
JUNE	11,357,893				
JULY	13,436,603				
AUGUST	15,269,222				
SEPTEMBER	17,558,747				
OCTOBER	19,616,338				
NOVEMBER	21,433,754				
DECEMBER	24,791,577				

Budgeted increased from last year's Actual Sales Tax **2.8%**

### Other Taxes - Combined

Through Month	Cumulative Budget	Cumulative Use, Building, Auto, Lodging, Audit, & Bag Tax - 2025	Cumulative Budget Var. %	Cumulative Use, Building, Auto, Lodging, Audit, & Bag Tax - 2025	Cumulative Var. % to PY
JANUARY	443,033	588,810	32.9%	497,228	18%
FEBRUARY	861,772	1,126,380	30.7%	880,998	28%
MARCH	1,454,808	2,205,500	51.6%	1,409,736	56%
APRIL	1,952,009	2,678,803	37.2%	1,839,548	46%
MAY	2,501,436			2,770,205	
JUNE	3,152,041			3,348,657	
JULY	3,728,925			3,780,753	
AUGUST	4,237,513			4,292,440	
SEPTEMBER	4,872,902			7,587,832	
OCTOBER	5,443,924			8,159,505	
NOVEMBER	5,948,293			8,632,618	
DECEMBER	6,880,156			9,263,267	

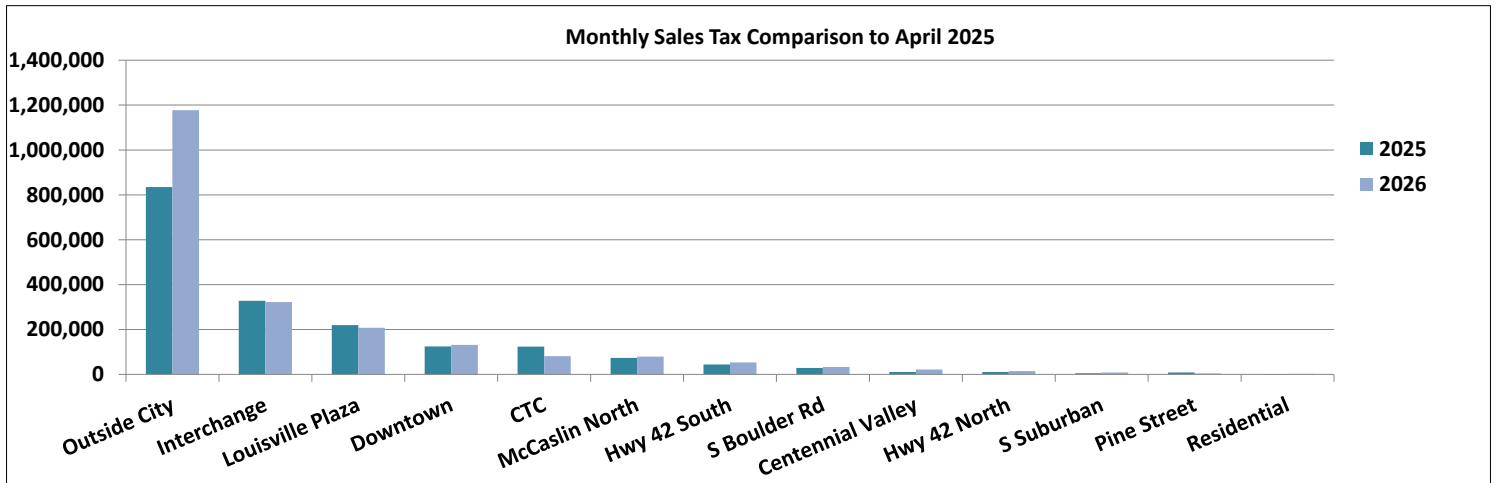
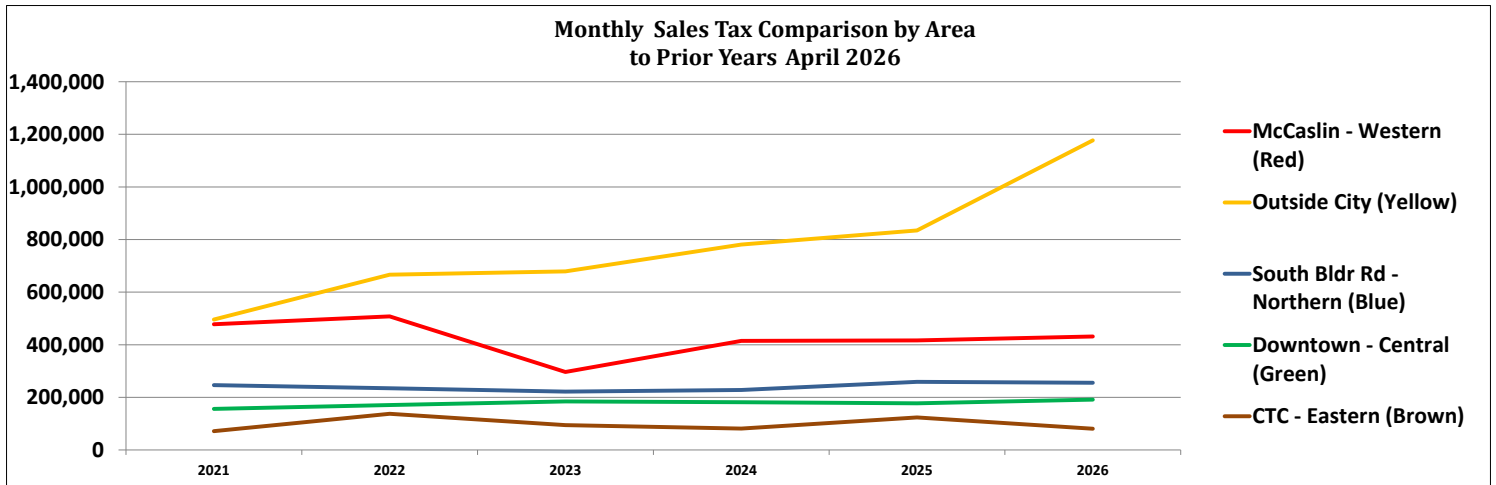
### All Taxes - Combined

Through Month	Cumulative Budget	Cumulative All Tax Revenue - 2026	Cumulative Budget Var. %	Cumulative All Tax Revenue - 2025	Cumulative Var. % to PY
JANUARY	2,039,436	2,316,939	13.6%	2,038,268	13.7%
FEBRUARY	3,967,034	4,732,591	19.3%	3,958,276	19.6%
MARCH	6,696,981	8,057,839	20.3%	6,580,693	22.4%
APRIL	8,985,770	10,667,234	18.7%	8,821,750	20.9%
MAY	11,514,973				
JUNE	14,509,935				
JULY	17,165,528				
AUGUST	19,506,734				
SEPTEMBER	22,431,649				
OCTOBER	25,060,262				
NOVEMBER	27,382,047				
DECEMBER	31,671,733				

CITY OF LOUISVILLE											
Revenue History											
2021 through 2026											
YEAR	MONTH	SALES TAX MO. BUDGET	SALES TAX	VAR. %	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT	BAG TAX	TOTAL
2026	JANUARY	1,596,402	1,728,129	8.3%	76,337	80,665	164,737	17,137	249,928	7	2,316,939
	FEBRUARY	1,508,859	1,878,082	24.5%	97,131	144,946	119,325	17,515	158,654	-	2,415,652
	MARCH	2,136,912	2,246,128	5.1%	192,875	182,228	143,676	22,474	512,346	25,521	3,235,248
	APRIL	1,791,587	2,136,092	19.2%	109,798	92,996	140,993	30,507	98,561	448	2,609,395
	MAY	1,979,776									-
	JUNE	2,344,356									-
	JULY	2,078,710									-
	AUGUST	1,832,618									-
	SEPTEMBER	2,289,526									-
	OCTOBER	2,057,591									-
	NOVEMBER	1,817,416									-
	DECEMBER	3,357,823									-
	YTD TOTALS	5,242,174	7,988,431		476,140	500,834	568,730	87,633	1,019,489	25,977	10,667,234
	2026 Budget		24,791,577		1,803,166	2,679,000	1,821,440	476,550	-	100,000	31,671,733
	YTD Variance % to Prior Year		14.4%		7.6%	20.8%	-22.4%	8.4%	606.9%	6.9%	20.9%
2025	JANUARY	1,706,466	1,541,040	-9.7%	78,250	159,577	198,372	15,686	45,243	100	2,038,268
	FEBRUARY	1,534,282	1,536,239	0.1%	76,655	42,319	196,139	17,471	50,897	289	1,920,008
	MARCH	2,060,919	2,093,678	1.6%	214,028	41,179	184,073	21,427	44,164	23,868	2,622,417
	APRIL	1,712,749	1,811,245	5.8%	73,674	171,426	154,479	26,266	3,922	44	2,241,057
	MAY	1,780,181	1,762,341	-1.0%	104,160	125,252	158,637	48,982	493,839	(214)	2,692,998
	JUNE	2,265,714	2,429,539	7.2%	138,535	138,196	167,300	53,082	52,964	28,375	3,007,991
	JULY	1,900,159	2,017,682	6.2%	91,852	93,161	173,014	53,880	20,016	174	2,449,778
	AUGUST	1,887,812	1,807,543	-4.3%	57,116	157,314	136,175	52,237	109,726	(881)	2,319,230
	SEPTEMBER	2,108,108	2,088,264	-0.9%	324,809	366,680	155,246	49,037	2,370,831	28,791	5,383,657
	OCTOBER	1,878,303	1,927,687	2.6%	64,517	180,993	180,630	40,788	104,744	-	2,499,359
	NOVEMBER	1,778,164	1,795,647	1.0%	107,679	129,120	166,766	20,635	50,925	(2,012)	2,268,760
	DECEMBER	2,802,734	3,313,639	18.2%	265,713	181,981	123,856	18,296	11,420	29,383	3,944,288
	YTD TOTALS		24,124,544	3.0%	1,596,988	1,787,198	1,994,687	417,786	3,358,692	107,916	33,387,811
	YTD Variance % to Prior Year		3.6%		-21.9%	-55.7%	6.2%	-12.6%	286.3%	-5.9%	2.1%
	2025 Budget		23,415,590		3,336,510	2,074,997	1,759,850	443,300	-	100,000	31,130,247
	Budget vs Actual Variance		3.0%		-52.1%	-13.9%	13.3%	-5.8%		7.9%	7.3%
2024	JANUARY	1,629,000	1,694,541	4.0%	231,929	113,184	172,085	19,052	-	-	2,230,791
	FEBRUARY	1,504,000	1,509,364	0.4%	119,255	176,535	151,369	16,768	-	41	1,973,331
	MARCH	2,148,000	2,152,505	0.2%	204,957	242,799	120,150	40,658	9,269	31,199	2,801,538
	APRIL	1,799,000	1,686,680	-6.2%	106,868	175,582	160,095	27,918	21,152	1,805	2,180,099
	MAY	1,895,000	1,731,835	-8.6%	144,957	3,236	164,151	80,600	36,418	60	2,161,258
	JUNE	2,392,000	2,234,228	-6.6%	271,578	1,926,072	131,978	51,593	242,860	29,372	4,887,681
	JULY	1,946,000	1,944,779	-0.1%	134,428	790,889	190,082	61,022	11,209	33	3,132,442
	AUGUST	1,962,000	1,896,889	-3.3%	134,336	130,170	149,308	59,572	37,068	5	2,407,348
	SEPTEMBER	2,191,000	2,083,911	-4.9%	195,461	92,291	178,529	41,864	32,066	24,958	2,649,079
	OCTOBER	1,906,000	1,836,883	-3.6%	70,187	148,112	186,755	45,900	2,709	914	2,291,460
	NOVEMBER	1,792,000	1,741,597	-2.8%	69,530	53,514	131,312	22,245	323,074	-	2,341,272
	DECEMBER	2,935,000	2,768,856	-5.7%	360,824	184,611	142,933	10,672	153,661	26,270	3,647,827
	YTD TOTALS	24,099,000	23,282,068	-3.4%	2,044,309	4,036,994	1,878,746	477,865	869,487	114,656	32,704,124
	YTD Variance % to Prior Year	12.6%	8.8%		-40.5%	140.1%	2.3%	15.6%	1037.8%	-44.3%	12.6%
	2024 Adjusted Budget	24,099,000	24,099,000		3,239,333	1,548,333	1,700,333	403,000	-	100,000	31,089,999
	Budget vs Actual Variance		-3.4%		-36.9%	160.7%	10.5%	18.6%		14.7%	5.2%
2023	JANUARY		1,568,367		155,955	238,897	157,506	8,027	-	-	2,128,752
	FEBRUARY		1,539,730		208,668	99,366	106,393	15,663	2,715	-	1,972,536
	MARCH		2,030,246		223,743	219,554	157,285	12,178	-	71,169	2,714,176
	APRIL		1,476,283		774,627	100,712	215,093	25,843	-	(46)	2,592,512
	MAY		1,841,030		154,813	100,612	130,404	46,617	-	46	2,273,522
	JUNE		2,023,204		223,473	101,731	129,621	55,112	-	52,606	2,585,746
	JULY		1,723,776		580,457	289,594	106,004	60,716	-	2,351	2,762,896
	AUGUST		1,649,459		84,672	105,041	156,199	43,180	-	419	2,038,970
	SEPTEMBER		1,847,642		223,587	43,341	119,898	52,083	-	34,601	2,321,151
	OCTOBER		1,560,040		98,476	174,305	201,959	44,457	-	1,782	2,081,018
	NOVEMBER		1,560,759		336,826	93,138	167,370	29,255	799	677	2,188,824
	DECEMBER		2,583,946		373,162	115,007	188,882	20,146	72,904	42,098	3,396,144
	YTD TOTALS		21,404,481		3,438,458	1,681,299	1,836,613	413,278	76,418	205,702	29,056,248
	YTD Variance % to Prior Year		7.4%		29.7%	-55.5%	-3.3%	31.3%	21.6%	8.9%	1.0%
	2023 Adjusted Budget		22,050,630		2,625,630	1,030,780	2,040,910	373,660	200,000	200,000	28,321,610
	Budget vs Actual Variance		-2.9%		31.0%	63.1%	-10.0%	10.6%		2.9%	2.6%
2022	JANUARY		1,290,514		176,432	130,345	128,149	3,109	208	-	1,728,758
	FEBRUARY		1,190,326		193,090	51,720	119,067	6,032	14,265	-	1,574,500
	MARCH		1,873,155		194,188	116,141	239,724	15,574	17,376	46,850	2,503,008
	APRIL		1,716,488		166,822	103,279	171,550	21,231	2,336	-	2,181,706
	MAY		1,596,606		141,953	156,057	162,552	37,751	817	-	2,095,736
	JUNE		1,977,923		363,695	166,434	145,676	30,068	-	50,020	2,683,797
	JULY		1,582,397		282,381	250,332	133,511	47,010	12,466	-	2,308,096
	AUGUST		1,732,722		170,194	577,455	169,804	63,940	8,651	-	2,722,763
	SEPTEMBER		1,769,359		333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
	OCTOBER		1,469,642		176,355	329,917	214,840	42,562	15	-	2,233,332
	NOVEMBER		1,368,473		102,994	61,392	134,481	10,985	-	-	1,678,325
	DECEMBER		2,355,727		350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
	YTD TOTALS		19,923,333		2,651,227	3,778,176	1,898,431	314,836	62,857	188,944	28,767,785
	YTD Variance % to Prior Year		9.1%		27.0%	54.8%	5.1%	16.0%	-33.9%		15.3%
	2022 Adjusted Budget		20,145,920		2,386,940	1,532,520	1,914,660	319,480	101,250	26,400,770	
	Budget vs Actual Variance		-1.1%		11.1%	146.5%	-0.8%	-1.5%		86.6%	9.0%
2021	JANUARY		1,093,893		151,922	76,766	165,964	8,893	13,085	-	1,510,523
	FEBRUARY		1,048,733		123,647	175,248	141,326	9,311	9,343	-	1,507,607
	MARCH		1,473,421		187,196	497,955	118,578	12,589	1,431	-	2,291,171
	APRIL		1,447,875		92,613	880,417	156,795	13,198	3,434	-	2,594,332
	MAY		1,463,795		142,433	69,429	145,625	17,757	14,572	-	1,853,611
	JUNE		1,836,453		206,969	39,899	182,192	26,986	5,542	-	2,298,042
	JULY		1,460,976		121,088	(32,980)	144,891	38,956	15,499	-	1,748,430
	AUGUST		1,372,626		152,120	152,949	160,162	40,187	2,490	-	1,880,534
	SEPTEMBER		1,641,416		215,222	45,706	163,655	31,783	13,666	-	2,111,448
	OCTOBER		1,534,805		152,057	164,302	148,773	34,618	12,142	-	2,046,696
	NOVEMBER		1,503,261		162,041	156,565	144,254	23,667	1,145	-	1,990,933
	DECEMBER		2,377,087		379,832	214,495	134,883	13,526	2,814	-	3,122,637
	YTD TOTALS		18,254,341		2,087,139	2,440,753	1,807,098	271,471	95,163		24,955,964
	YTD Variance % to Prior Year		16.9%		39.3%	43.3%	19.3%	48.7%	-79.1%		19.0%
	2021 Adjusted Budget		16,007,490								

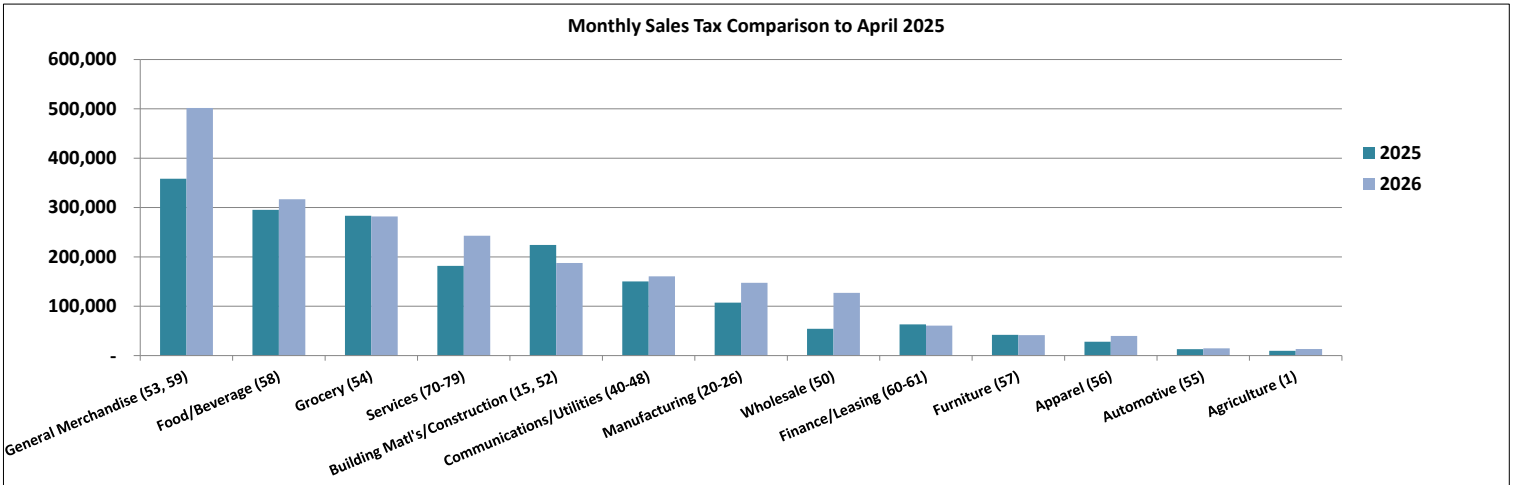
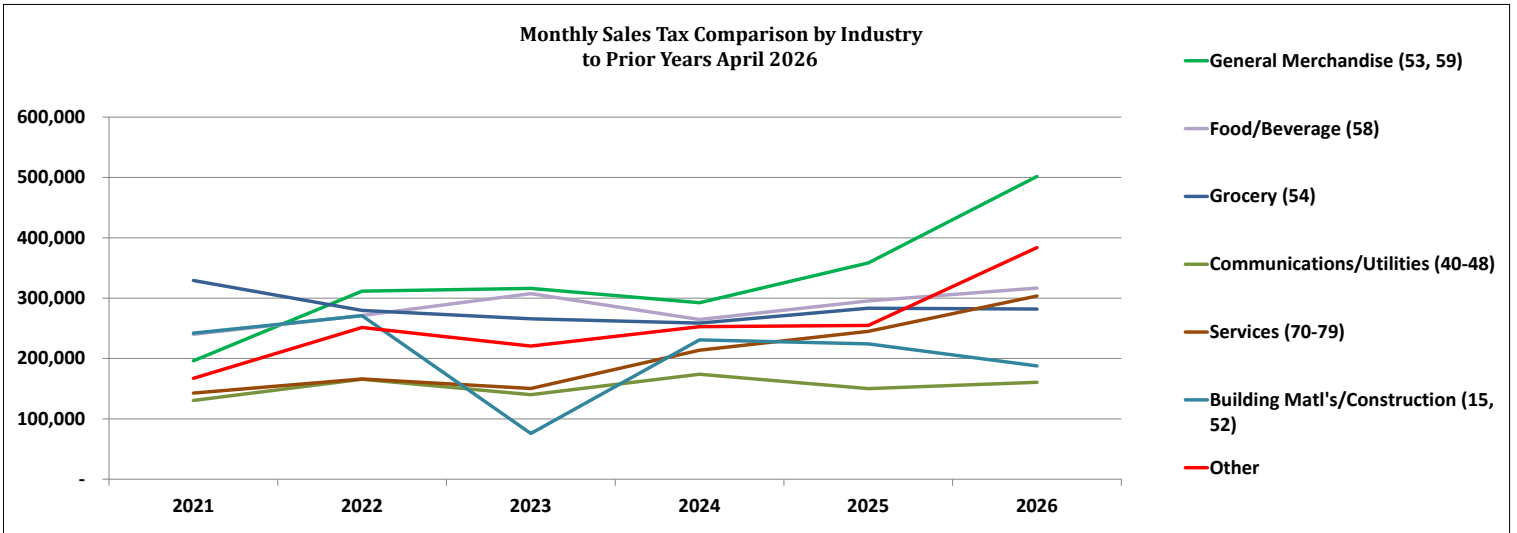
## Monthly Sales Tax Revenue Comparisons by Area (April 2026)

AREA NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
Outside City	495,889	666,159	679,070	780,936	834,822	1,177,081	55.1%	41.0%
Interchange	401,438	420,465	210,593	332,138	327,880	322,055	15.1%	-1.8%
Louisville Plaza	193,221	200,423	197,605	201,103	219,793	207,413	9.7%	-5.6%
Downtown	103,070	115,774	130,497	118,550	124,824	131,709	6.2%	5.5%
CTC	71,462	137,455	94,412	81,453	123,731	80,921	3.8%	-34.6%
McCaslin North	69,275	76,551	76,740	70,831	73,166	78,757	3.7%	7.6%
Hwy 42 South	43,939	43,512	48,219	44,034	43,766	53,419	2.5%	22.1%
S Boulder Rd	44,137	26,069	16,396	21,052	28,711	32,978	1.5%	14.9%
Centennial Valley	2,715	7,397	6,693	8,227	10,739	22,082	1.0%	105.6%
Hwy 42 North	9,132	8,048	7,793	6,041	10,440	14,937	0.7%	43.1%
S Suburban	4,533	3,380	2,437	3,248	4,644	8,526	0.4%	83.6%
Pine Street	8,522	7,511	4,839	11,648	8,754	4,295	0.2%	-50.9%
Residential	542	3,744	988	7,420	(23)	1,919	0.1%	-8407.4%
<b>Total Revenue</b>	<b>1,447,875</b>	<b>1,716,488</b>	<b>1,476,283</b>	<b>1,686,680</b>	<b>1,811,245</b>	<b>2,136,092</b>		
<b>% Of Change</b>	<b>38.8%</b>	<b>18.6%</b>	<b>-14.0%</b>	<b>14.3%</b>	<b>7.4%</b>	<b>17.9%</b>		



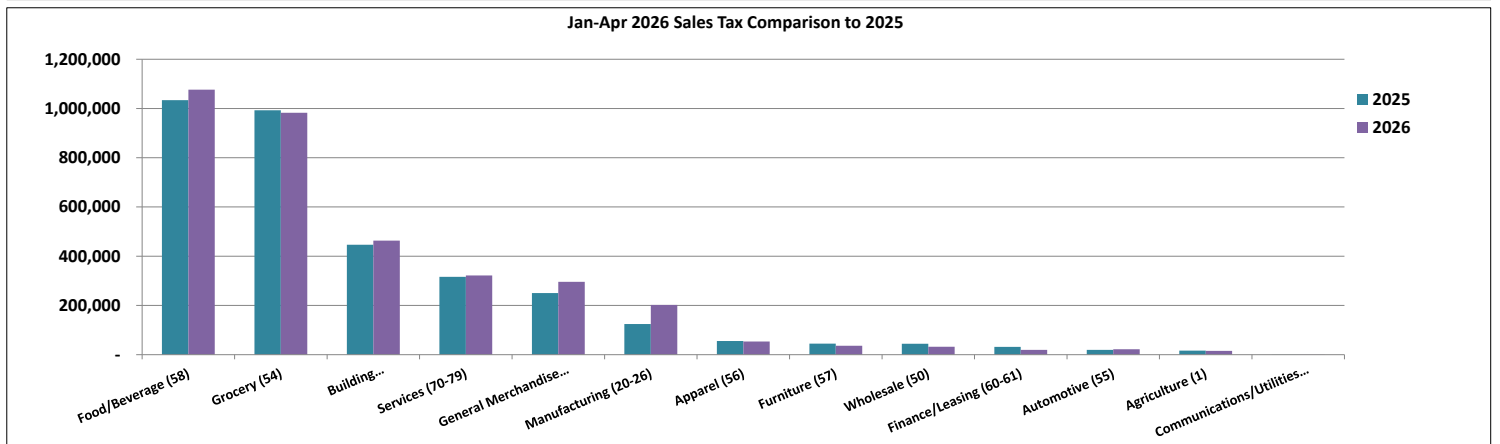
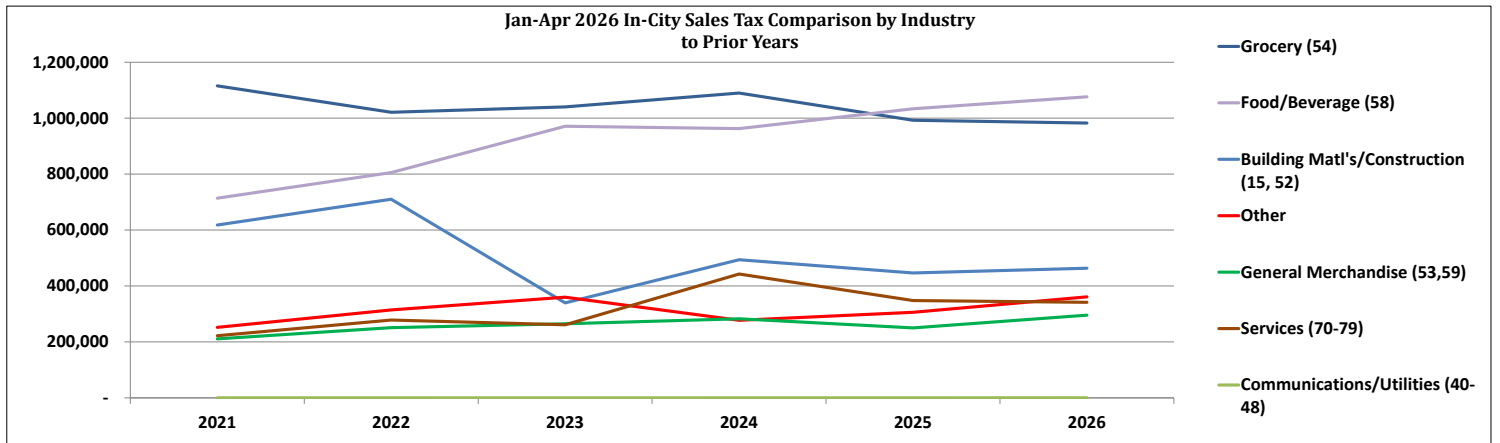
## Monthly Sales Tax Revenue Comparisons by Industry (April 2026)

AREA NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
General Merchandise (53, 59)	196,112	311,526	316,253	292,392	358,419	501,711	23.5%	40.0%
Food/Beverage (58)	240,140	271,322	307,468	264,544	295,370	316,722	14.8%	7.2%
Grocery (54)	329,263	279,717	265,780	258,643	283,387	281,869	13.2%	-0.5%
Services (70-79)	113,775	122,766	102,804	154,305	181,882	242,969	11.4%	33.6%
Building Matl's/Construction (15, 52)	242,108	270,937	75,738	230,742	224,158	187,792	8.8%	-16.2%
Communications/Utilities (40-48)	130,464	165,599	140,142	173,898	150,147	160,618	7.5%	7.0%
Manufacturing (20-26)	56,600	111,600	61,604	96,110	107,376	147,487	6.9%	37.4%
Wholesale (50)	54,746	53,631	55,045	57,152	54,336	127,183	6.0%	134.1%
Finance/Leasing (60-61)	28,898	43,189	47,609	59,335	63,179	60,614	2.8%	-4.1%
Furniture (57)	27,167	51,704	62,562	41,143	41,960	41,371	1.9%	-1.4%
Apparel (56)	10,879	12,679	21,667	31,693	28,142	39,673	1.9%	41.0%
Automotive (55)	9,052	11,962	8,829	18,282	13,080	14,775	0.7%	13.0%
Agriculture (1)	8,671	9,857	10,782	8,441	9,809	13,310	0.6%	35.7%
<b>Totals</b>	<b>1,447,875</b>	<b>1,716,488</b>	<b>1,476,283</b>	<b>1,686,680</b>	<b>1,811,245</b>	<b>2,136,092</b>		
<b>% Of Change</b>	<b>38.8%</b>	<b>18.6%</b>	<b>-14.0%</b>	<b>14.3%</b>	<b>7.4%</b>	<b>17.9%</b>		



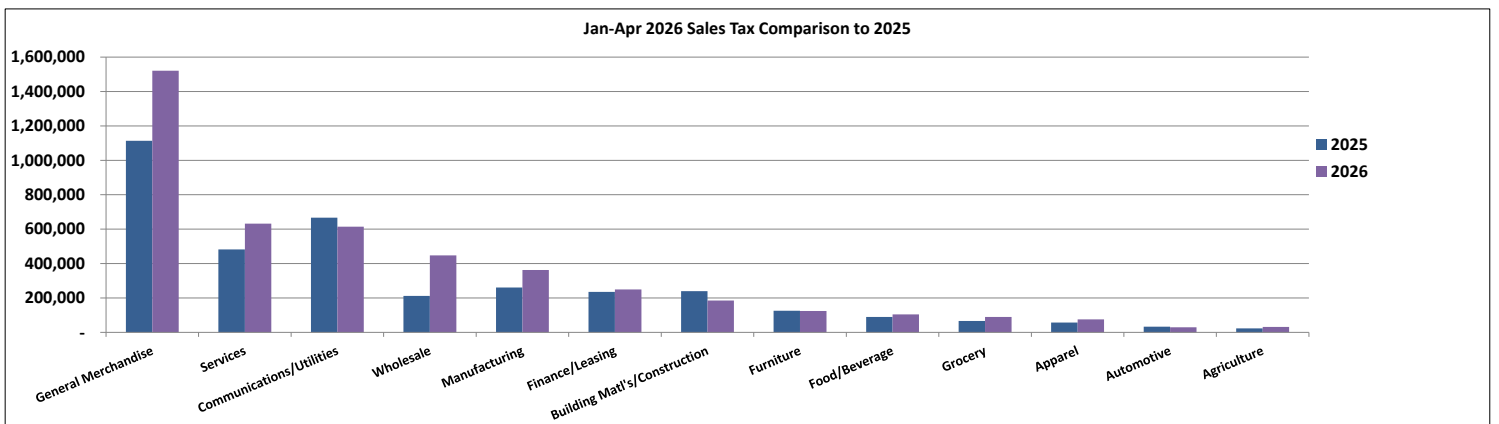
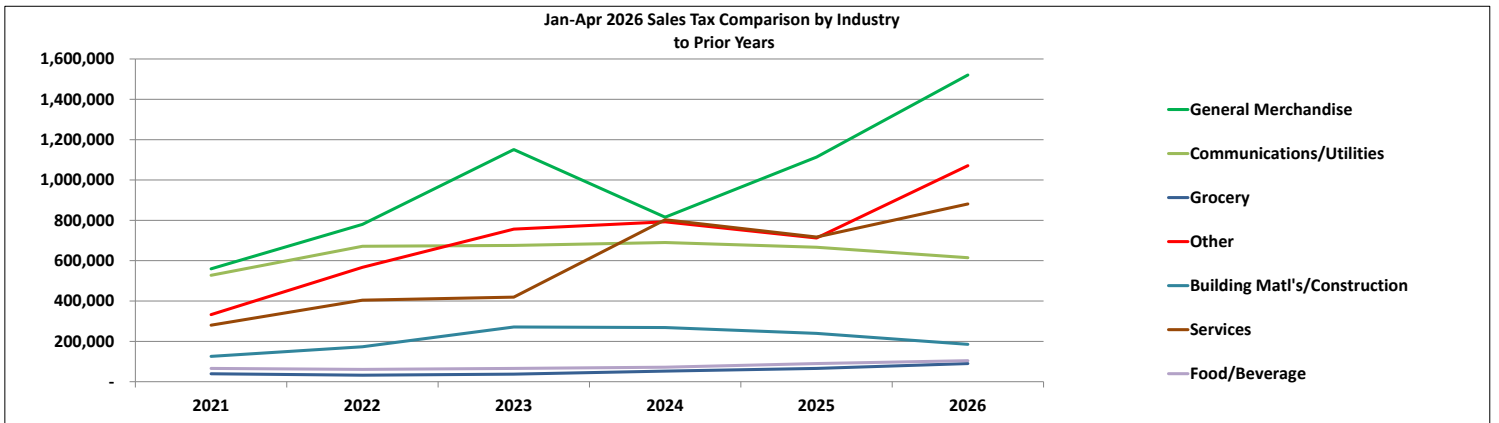
## Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan-Apr 2026)

INDUSTRY NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
Food/Beverage (58)	713,990	805,416	971,236	962,652	1,033,706	1,076,443	30.6%	4.1%
Grocery (54)	1,115,668	1,021,177	1,040,522	1,089,713	992,706	982,618	27.9%	-1.0%
Building Matl's/Construction (15, 52)	617,840	710,212	339,585	493,857	446,610	463,386	13.2%	3.8%
Services (70-79)	219,136	274,512	259,235	426,135	316,411	322,002	9.1%	1.8%
General Merchandise (53,59)	210,971	250,983	265,130	282,625	250,218	295,754	8.4%	18.2%
Manufacturing (20-26)	112,815	137,327	176,302	77,008	124,622	202,095	5.7%	62.2%
Apparel (56)	23,329	32,895	36,486	45,063	55,622	53,403	1.5%	-4.0%
Furniture (57)	38,189	36,916	39,576	55,925	45,038	36,070	1.0%	-19.9%
Wholesale (50)	30,321	54,612	57,211	51,303	44,293	32,072	0.9%	-27.6%
Finance/Leasing (60-61)	3,114	3,962	2,228	16,742	31,594	19,646	0.6%	-37.8%
Automotive (55)	27,826	34,362	32,234	30,074	19,621	21,995	0.6%	12.1%
Agriculture (1)	19,638	18,507	18,068	17,829	16,634	15,633	0.4%	-6.0%
Communications/Utilities (40-48)	125	125	109	113	303	411	0.0%	35.4%
<b>Totals</b>	<b>3,132,962</b>	<b>3,381,006</b>	<b>3,237,922</b>	<b>3,549,038</b>	<b>3,377,378</b>	<b>3,521,527</b>		
<b>% Of Change</b>	<b>10.8%</b>	<b>7.9%</b>	<b>-4.2%</b>	<b>9.6%</b>	<b>-4.8%</b>	<b>4.3%</b>		



## Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan-Apr 2026)

INDUSTRY NAME	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
General Merchandise	443,105	559,580	780,231	1,151,194	815,526	1,113,566	1,520,598	34.0%	36.6%
Services	108,788	149,404	234,510	227,257	482,541	482,032	631,785	14.1%	31.1%
Communications/Utilities	682,142	527,515	671,365	675,490	690,004	666,887	614,506	13.8%	-7.9%
Wholesale	112,686	153,342	138,833	164,814	225,637	211,891	447,603	10.0%	111.2%
Manufacturing	69,489	88,553	239,698	386,354	325,614	260,776	362,513	8.1%	39.0%
Finance/Leasing	150,087	130,798	169,429	192,043	320,308	235,243	249,432	5.6%	6.0%
Building Mat'l's/Construction	110,775	125,588	173,341	271,247	268,271	239,346	185,337	4.1%	-22.6%
Furniture	96,567	67,324	129,399	131,085	128,185	126,022	124,589	2.8%	-1.1%
Food/Beverage	16,246	66,122	61,029	65,554	71,963	89,683	104,230	2.3%	16.2%
Grocery	20,670	39,390	32,263	37,557	52,601	65,928	89,955	2.0%	36.4%
Apparel	14,531	17,060	24,368	37,385	60,203	57,379	75,263	1.7%	31.2%
Automotive	-	26	15,196	10,118	35,962	32,870	29,407	0.7%	-10.5%
Agriculture	1,968	6,258	19,815	26,607	17,239	23,201	31,685	0.7%	36.6%
<b>Totals</b>	<b>1,827,054</b>	<b>1,930,961</b>	<b>2,689,477</b>	<b>3,376,705</b>	<b>3,494,052</b>	<b>3,604,825</b>	<b>4,466,904</b>		
<b>% Of Change</b>	<b>27.4%</b>	<b>5.7%</b>	<b>39.3%</b>	<b>25.6%</b>	<b>3.5%</b>	<b>3.2%</b>	<b>23.9%</b>		



**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan-Apr 2026)**

	2021	% Var	2022	% Var	2023	% Var	2024	% Var	2025	% Var	2026	% Var	% of Total
Merchandise	770,551	24.6%	1,031,215	33.8%	1,416,323	37.3%	1,098,151	-22.5%	1,363,783	24.2%	1,816,352	33.2%	22.7%
All Other	584,681	26.9%	881,927	50.8%	1,116,240	26.6%	1,070,042	-4.1%	1,017,969	-4.9%	1,432,329	40.7%	17.9%
Services	502,452	10.3%	682,413	35.8%	680,763	-0.2%	1,245,725	83.0%	1,065,280	-14.5%	1,222,865	14.8%	15.3%
Food/Beverage	780,112	19.6%	866,445	11.1%	1,036,790	19.7%	1,034,615	-0.2%	1,123,389	8.6%	1,180,673	5.1%	14.8%
Grocery	1,155,058	-1.5%	1,053,441	-8.8%	1,078,079	2.3%	1,142,313	6.0%	1,058,635	-7.3%	1,072,573	1.3%	13.4%
Bldg Materials	743,427	21.3%	883,553	18.8%	610,832	-30.9%	762,127	24.8%	685,956	-10.0%	648,723	-5.4%	8.1%
Comm/Util.	527,640	-22.7%	671,490	27.3%	675,599	0.6%	690,117	2.1%	667,190	-3.3%	614,916	-7.8%	7.7%
	5,063,922	8.8%	6,070,483	19.9%	6,614,626	9.0%	7,043,090	6.5%	6,982,202	-0.9%	7,988,431	14.4%	

