

CITY OF LOUISVILLE

Cumulative Revenue History Report

Sales Tax

Through Month	Cumulative Budget	Cumulative Sales Tax - 2026	Cumulative Budget Var. %	Cumulative Sales Tax - 2025	Cumulative Var. % to PY
JANUARY	1,596,402	1,728,129	8.3%	1,541,040	12.1%
FEBRUARY	3,105,262	3,606,211	16.1%	3,077,278	17.2%
MARCH	5,242,174	5,852,338	11.6%	5,170,956	13.2%
APRIL	7,033,761	7,988,431	13.6%	6,982,202	14.4%
MAY	9,013,537	9,967,947	10.6%	8,744,543	14.0%
JUNE	11,357,893	12,389,141	9.1%	11,174,082	10.9%
JULY	13,436,603	14,783,490	10.0%	13,191,764	12.1%
AUGUST	15,269,222				
SEPTEMBER	17,558,747				
OCTOBER	19,616,338				
NOVEMBER	21,433,754				
DECEMBER	24,791,577				

Budgeted increased from last year's Actual Sales Tax **2.8%**

Other Taxes - Combined

Through Month	Cumulative Budget	Cumulative Use, Building, Auto, Lodging, Audit, & Bag Tax - 2026	Cumulative Budget Var. %	Cumulative Use, Building, Auto, Lodging, Audit, & Bag Tax - 2025	Cumulative Var. % to PY
JANUARY	443,033	588,810	32.9%	497,228	18%
FEBRUARY	861,772	1,126,380	30.7%	880,998	28%
MARCH	1,454,808	2,205,500	51.6%	1,409,736	56%
APRIL	1,952,009	2,678,803	37.2%	1,839,548	46%
MAY	2,501,436	3,281,541	31.2%	2,770,205	18%
JUNE	3,152,041	4,171,770	32.4%	3,348,657	25%
JULY	3,728,925	5,389,628	44.5%	3,780,753	43%
AUGUST	4,237,513			4,292,440	
SEPTEMBER	4,872,902			7,587,832	
OCTOBER	5,443,924			8,159,505	
NOVEMBER	5,948,293			8,632,618	
DECEMBER	6,880,156			9,263,267	

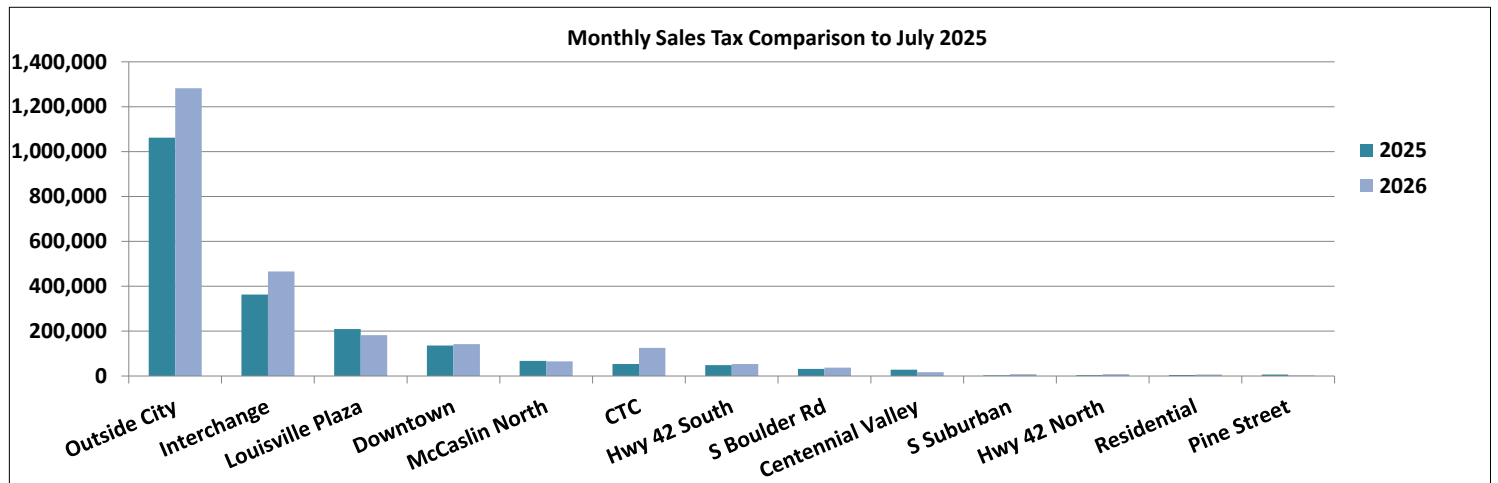
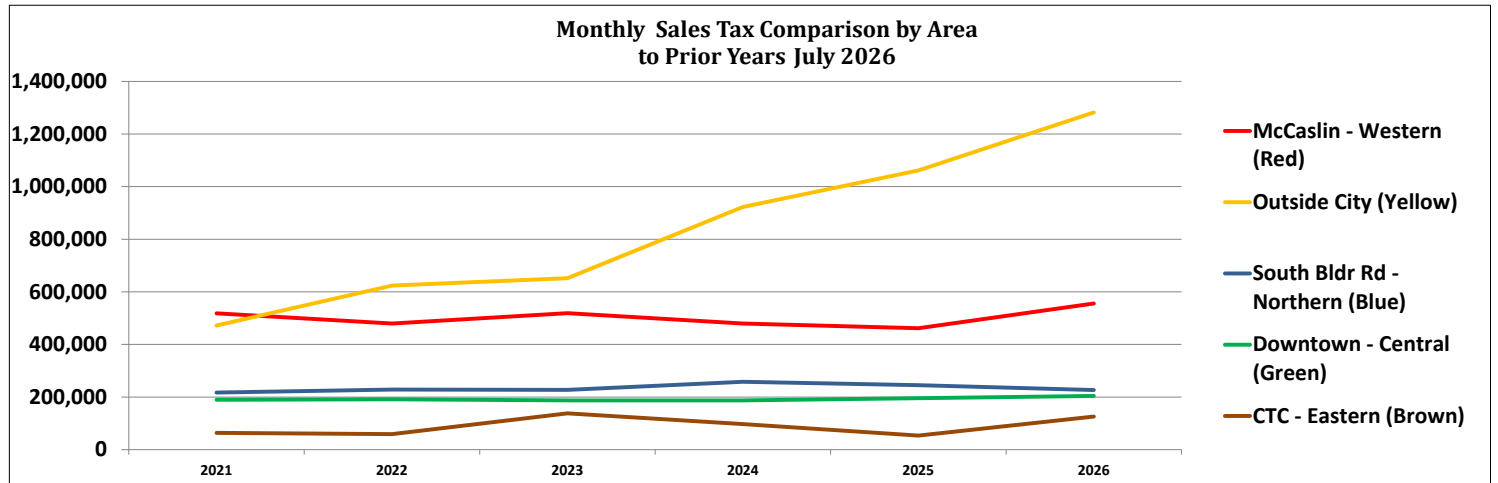
All Taxes - Combined

Through Month	Cumulative Budget	Cumulative All Tax Revenue - 2026	Cumulative Budget Var. %	Cumulative All Tax Revenue - 2025	Cumulative Var. % to PY
JANUARY	2,039,436	2,316,939	13.6%	2,038,268	13.7%
FEBRUARY	3,967,034	4,732,591	19.3%	3,958,276	19.6%
MARCH	6,696,981	8,057,839	20.3%	6,580,693	22.4%
APRIL	8,985,770	10,667,234	18.7%	8,821,750	20.9%
MAY	11,514,973	13,249,488	15.1%	11,514,748	15.1%
JUNE	14,509,935	16,560,911	14.1%	14,522,739	14.0%
JULY	17,165,528	20,173,117	17.5%	16,972,517	18.9%
AUGUST	19,506,734				
SEPTEMBER	22,431,649				
OCTOBER	25,060,262				
NOVEMBER	27,382,047				
DECEMBER	31,671,733				

CITY OF LOUISVILLE											
Revenue History 2021 through 2026											
YEAR	MONTH	SALES TAX MO. BUDGET	SALES TAX	VAR. %	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT	BAG TAX	TOTAL
2026	JANUARY	1,596,402	1,728,129	8.3%	76,337	80,665	164,737	17,137	249,928	7	2,316,939
	FEBRUARY	1,508,859	1,878,082	24.5%	97,131	144,946	119,325	17,515	158,654	-	2,415,652
	MARCH	2,136,912	2,246,128	5.1%	192,875	182,228	143,676	22,474	512,346	25,521	3,325,248
	APRIL	1,791,587	2,136,092	19.2%	109,798	92,996	140,993	30,507	98,561	448	2,609,395
	MAY	1,979,776	1,979,516	0.0%	100,754	142,299	120,254	45,197	194,225	9	2,582,254
	JUNE	2,344,356	2,421,194	3.3%	291,640	110,224	181,060	46,631	235,043	25,632	3,311,423
	JULY	2,078,710	2,394,349	15.2%	102,429	110,066	176,155	62,092	766,399	719	3,612,207
	AUGUST	1,832,618								-	-
	SEPTEMBER	2,289,526								-	-
	OCTOBER	2,057,591								-	-
	NOVEMBER	1,817,416								-	-
	DECEMBER	3,357,823								-	-
	YTD TOTALS	13,436,603	14,783,490		970,962	863,422	1,046,199	241,552	2,215,156	52,336	20,173,117
	2026 Budget		24,791,577		1,803,166	2,679,000	1,821,440	476,550	-	100,000	31,671,733
YTD Variance % to Prior Year			12.1%		24.9%	12.0%	-15.1%	2.0%	211.5%	-0.6%	18.9%
2025	JANUARY	1,706,466	1,541,040	-9.7%	78,250	159,577	198,372	15,686	45,243	100	2,038,268
	FEBRUARY	1,534,282	1,536,239	0.1%	76,655	42,319	196,139	17,471	50,897	289	1,920,008
	MARCH	2,060,919	2,093,678	1.6%	214,028	41,179	184,073	21,427	44,164	23,868	2,622,417
	APRIL	1,712,749	1,811,245	5.8%	73,674	171,426	154,479	26,266	3,922	44	2,241,057
	MAY	1,780,181	1,762,341	-1.0%	104,160	125,252	158,637	48,982	493,839	(214)	2,692,998
	JUNE	2,265,714	2,429,539	7.2%	138,535	138,196	167,300	53,082	52,964	28,375	3,007,991
	JULY	1,900,159	2,017,682	6.2%	91,852	93,161	173,014	53,880	20,016	174	2,449,778
	AUGUST	1,887,812	1,807,543	-4.3%	57,116	157,314	136,175	52,237	109,726	(881)	2,319,230
	SEPTEMBER	2,108,108	2,088,264	-0.9%	324,809	366,680	155,246	49,037	2,370,831	28,791	5,383,657
	OCTOBER	1,878,303	1,927,687	2.6%	64,517	180,993	180,630	40,788	104,744	-	2,499,359
	NOVEMBER	1,778,164	1,795,647	1.0%	107,679	129,120	166,766	20,635	50,925	(2,012)	2,268,760
	DECEMBER	2,802,734	3,313,639	18.2%	265,713	181,981	123,856	18,296	11,420	29,383	3,944,288
	YTD TOTALS		24,124,544	3.0%	1,596,988	1,787,198	1,994,687	417,786	3,358,692	107,916	33,387,811
YTD Variance % to Prior Year			3.6%		-21.9%	-55.7%	6.2%	-12.6%	286.3%	-5.9%	2.1%
2025 Budget			23,415,590		3,336,510	2,074,997	1,759,850	443,300	-	100,000	31,130,247
Budget vs Actual Variance			3.0%		-52.1%	-13.9%	13.3%	-5.8%		7.9%	7.3%
2024	JANUARY	1,629,000	1,694,541	4.0%	231,929	113,184	172,085	19,052	-	-	2,230,791
	FEBRUARY	1,504,000	1,509,364	0.4%	119,255	176,535	151,369	16,768	-	41	1,973,331
	MARCH	2,148,000	2,152,505	0.2%	204,957	242,799	120,150	40,658	9,269	31,199	2,801,538
	APRIL	1,799,000	1,686,680	-6.2%	106,868	175,582	160,095	27,918	21,152	1,805	2,180,099
	MAY	1,895,000	1,731,835	-8.6%	144,957	3,236	164,151	80,600	36,418	60	2,161,258
	JUNE	2,392,000	2,234,228	-6.6%	271,578	1,926,072	131,978	51,593	242,860	29,372	4,887,681
	JULY	1,946,000	1,944,779	-0.1%	134,428	790,889	190,082	61,022	11,209	33	3,132,442
	AUGUST	1,962,000	1,896,889	-3.3%	134,336	130,170	149,308	59,572	37,068	5	2,407,348
	SEPTEMBER	2,191,000	2,083,911	-4.9%	195,461	92,291	178,529	41,864	32,066	24,958	2,649,079
	OCTOBER	1,906,000	1,836,883	-3.6%	70,187	148,112	186,755	45,900	2,709	914	2,291,460
	NOVEMBER	1,792,000	1,741,597	-2.8%	69,530	53,514	131,312	22,245	323,074	-	2,341,272
	DECEMBER	2,935,000	2,768,856	-5.7%	360,824	184,611	142,933	10,672	153,661	26,270	3,647,827
	YTD TOTALS	24,099,000	23,282,068	-3.4%	2,044,309	4,036,994	1,878,746	477,865	869,487	114,656	32,704,124
YTD Variance % to Prior Year			12.6%	8.8%	-40.5%	140.1%	2.3%	15.6%	1037.8%	-44.3%	12.6%
2024 Adjusted Budget		24,099,000	24,099,000		3,239,333	1,548,333	1,700,333	403,000	-	100,000	31,089,999
Budget vs Actual Variance			-3.4%		-36.9%	160.7%	10.5%	18.6%		14.7%	5.2%
2023	JANUARY		1,568,367		155,955	238,897	157,506	8,027	-	-	2,128,752
	FEBRUARY		1,539,730		208,668	99,366	106,393	15,663	2,715	-	1,972,536
	MARCH		2,030,246		223,743	219,554	157,285	12,178	-	71,169	2,714,176
	APRIL		1,476,283		774,627	100,712	215,093	25,843	-	(46)	2,592,512
	MAY		1,841,030		154,813	100,612	130,404	46,617	-	46	2,273,522
	JUNE		2,023,204		223,473	101,731	129,621	55,112	-	52,606	2,585,746
	JULY		1,723,776		580,457	289,594	106,004	60,716	-	2,351	2,762,896
	AUGUST		1,649,459		84,672	105,041	156,199	43,180	-	419	2,038,970
	SEPTEMBER		1,847,642		223,587	43,341	119,898	52,083	-	34,601	2,321,151
	OCTOBER		1,560,040		98,476	174,305	201,959	44,457	-	1,782	2,081,018
	NOVEMBER		1,560,759		336,826	93,138	167,370	29,255	799	677	2,188,824
	DECEMBER		2,583,946		373,162	115,007	188,882	20,146	72,904	42,098	3,396,144
	YTD TOTALS		21,404,481		3,438,458	1,681,299	1,836,613	413,278	76,418	205,702	29,056,248
YTD Variance % to Prior Year			7.4%		29.7%	-55.5%	-3.3%	31.3%	21.6%	8.9%	1.0%
2023 Adjusted Budget			22,050,630		2,625,630	1,030,780	2,040,910	373,660	-	200,000	28,321,610
Budget vs Actual Variance			-2.9%		31.0%	63.1%	-10.0%	10.6%		2.9%	2.6%
2022	JANUARY		1,290,514		176,432	130,345	128,149	3,109	208		1,728,758
	FEBRUARY		1,190,326		193,090	51,720	119,067	6,032	14,265		1,574,500
	MARCH		1,873,155		194,188	116,141	239,724	15,574	17,376	46,850	2,503,008
	APRIL		1,716,488		166,822	103,279	171,550	21,231	2,336		2,181,706
	MAY		1,596,606		141,953	156,057	162,552	37,751	817		2,095,736
	JUNE		1,977,923		363,695	166,434	145,676	30,068	-	50,020	2,683,797
	JULY		1,582,397		282,381	250,332	133,511	47,010	12,466		2,308,096
	AUGUST		1,732,722		170,194	577,453	169,804	63,940	8,651		2,722,763
	SEPTEMBER		1,769,359		333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
	OCTOBER		1,469,642		176,355	329,917	214,840	42,562	15		2,233,332
	NOVEMBER		1,368,473		102,994	61,392	134,481	10,985	-		1,678,325
	DECEMBER		2,355,727		350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
	YTD TOTALS		19,923,333		2,651,227	3,778,176	1,898,431	314,836	62,857	188,944	28,767,785
YTD Variance % to Prior Year			9.1%		27.0%	54.8%	5.1%	16.0%	-33.9%		15.3%
2022 Adjusted Budget			20,145,920		2,386,940	1,532,520	1,914,660	319,480		101,250	26,400,770
Budget vs Actual Variance			-1.1%		11.1%	146.5%	-0.8%	-1.5%		86.6%	9.0%
2021	JANUARY		1,093,893		151,922	76,766	165,964	8,893	13,085		1,510,523
	FEBRUARY		1,048,733		123,647	175,248	141,326	9,311	9,343		1,507,607
	MARCH		1,473,421		187,196	497,955	118,578	12,589	1,431		2,291,171
	APRIL		1,447,875		92,613	880,417	156,795	13,198	3,434		2,594,332
	MAY		1,463,795		142,433	69,429	145,625	17,757	14,572		1,853,611
	JUNE		1,836,453		206,969	39,899	182,192	26,986	5,542		2,298,042
	JULY		1,460,976		121,088	(32,980)	144,891	38,956	15,499		1,748,430
	AUGUST		1,372,626		152,120	152,949	160,162	40,187	2,490		1,880,534
	SEPTEMBER		1,641,416		215,222	45,706	163,655	31,783	13,666		2,111,448
	OCTOBER		1,534,805		152,057	164,302	148,773	34,618	12,142		2,046,696
	NOVEMBER		1,503,261		162,041	156,565	144,254	23,667	1,145		1,990,933
	DECEMBER		2,377,087		379,832	214,495	134,883	13,526	2,814		3,122,637
	YTD TOTALS		18,254,341		2,087,139	2,440,753	1,807,098	271,471	95,163		24,955,964
YTD Variance % to Prior Year			16.9%		39.3%	43.3%	19.3%	48.7%	-79.1%		19.0%
2021 Adjusted Budget			16,007,490		1,709,960	1,896,860	1,497,390	227,360			21,339,060
Budget vs Actual Variance			14.0%		22.1%	28.7%	20.7%	19.4%			16.9%

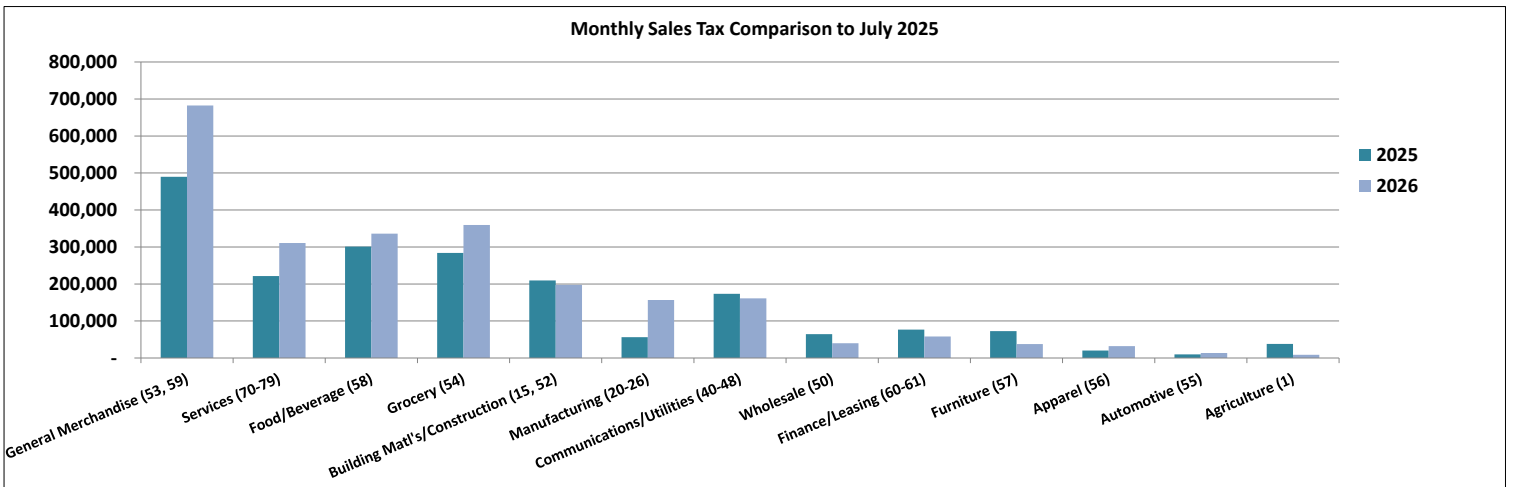
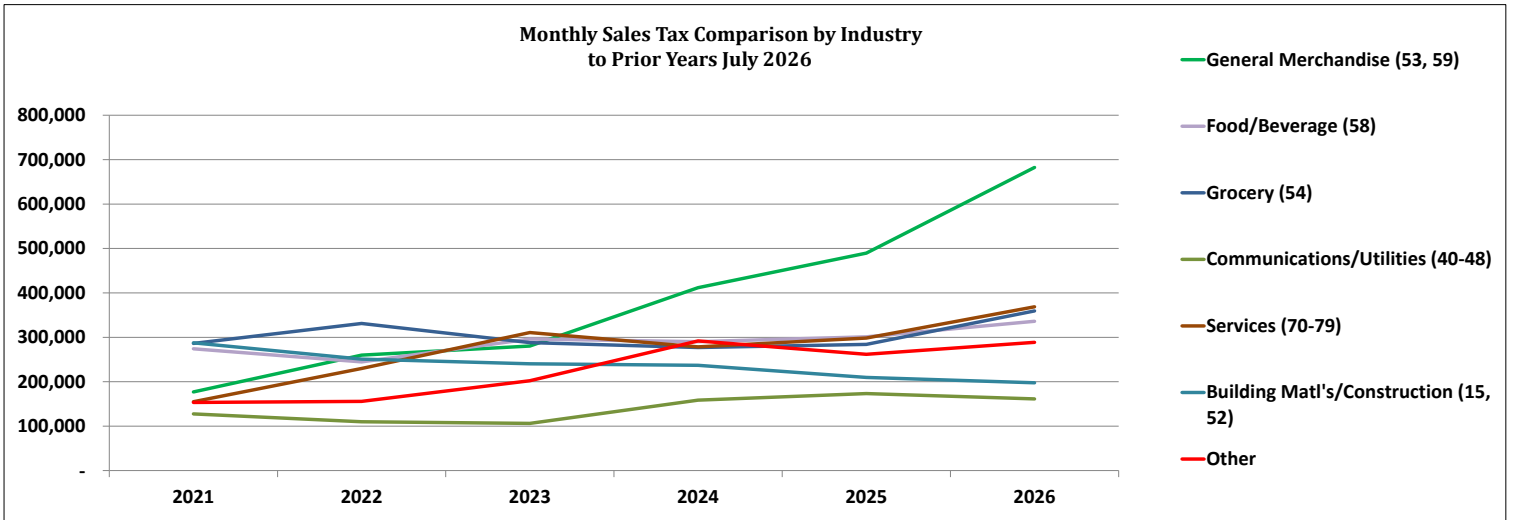
Monthly Sales Tax Revenue Comparisons by Area (July 2026)

AREA NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
Outside City	471,983	623,939	651,776	922,655	1,061,791	1,282,167	53.5%	20.8%
Interchange	429,709	405,296	431,854	380,610	362,741	465,529	19.4%	28.3%
Louisville Plaza	193,621	196,843	203,346	214,077	209,414	181,694	7.6%	-13.2%
Downtown	134,975	130,830	125,319	132,821	136,187	142,318	5.9%	4.5%
McCaslin North	79,339	67,567	70,423	70,915	67,176	65,209	2.7%	-2.9%
CTC	63,558	58,984	138,069	97,260	53,544	125,646	5.2%	134.7%
Hwy 42 South	46,940	49,378	52,979	41,958	48,603	53,153	2.2%	9.4%
S Boulder Rd	18,020	23,785	17,619	36,031	31,904	37,042	1.5%	16.1%
Centennial Valley	4,370	1,671	11,075	19,255	28,450	17,319	0.7%	-39.1%
S Suburban	5,124	4,807	5,772	8,700	3,315	7,715	0.3%	132.7%
Hwy 42 North	5,471	7,741	6,471	7,953	3,769	7,761	0.3%	105.9%
Residential	1,031	5,938	1,562	800	4,397	6,247	0.3%	42.1%
Pine Street	6,835	5,618	7,510	11,743	6,391	2,549	0.1%	-60.1%
Total Revenue	1,460,976	1,582,397	1,723,776	1,944,779	2,017,682	2,394,349		
% Of Change	18.6%	8.3%	8.9%	12.8%	3.7%	18.7%		



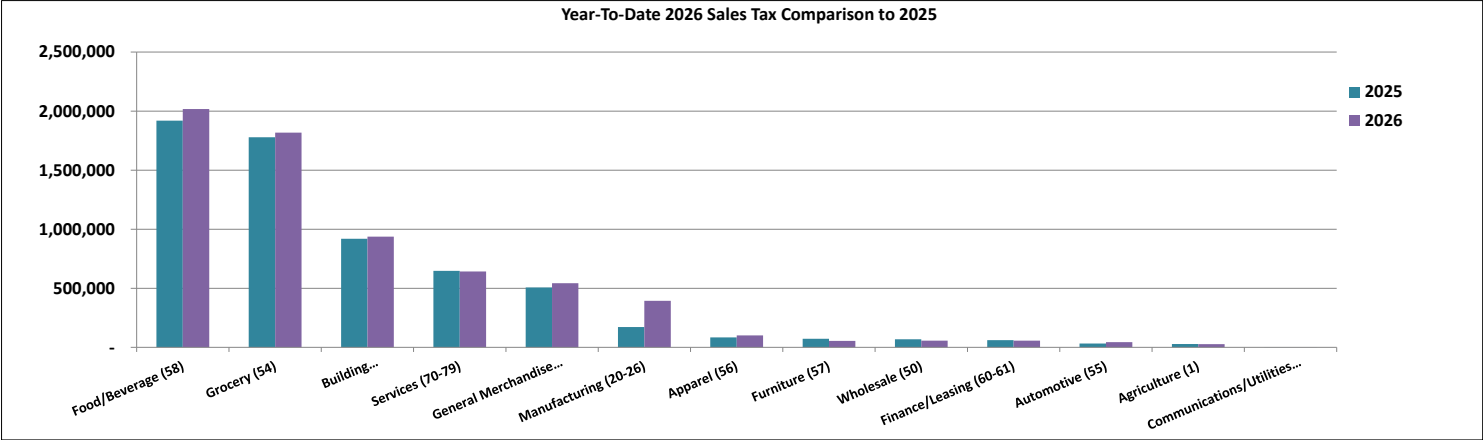
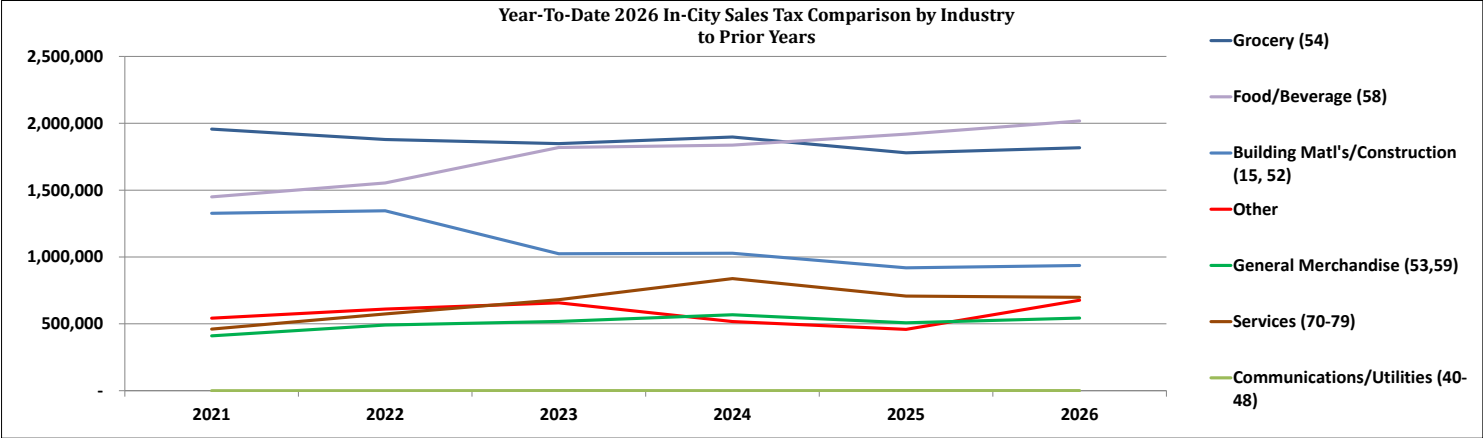
Monthly Sales Tax Revenue Comparisons by Industry (July 2026)

AREA NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
General Merchandise (53, 59)	177,005	259,927	280,289	411,842	489,668	682,464	28.5%	39.4%
Services (70-79)	123,562	131,414	250,819	223,038	221,395	310,682	13.0%	40.3%
Food/Beverage (58)	274,135	244,663	296,011	290,259	301,012	336,104	14.0%	11.7%
Grocery (54)	286,288	331,127	288,017	277,010	284,010	359,422	15.0%	26.6%
Building Matl's/Construction (15, 52)	287,590	251,049	240,506	236,814	209,725	197,610	8.3%	-5.8%
Manufacturing (20-26)	52,416	44,828	51,902	65,288	56,125	156,760	6.5%	179.3%
Communications/Utilities (40-48)	127,638	109,881	106,188	158,429	173,342	161,286	6.7%	-7.0%
Wholesale (50)	28,888	45,516	56,664	119,038	64,636	39,734	1.7%	-38.5%
Finance/Leasing (60-61)	31,411	98,555	59,812	55,533	76,792	58,027	2.4%	-24.4%
Furniture (57)	39,172	27,607	44,418	49,434	72,566	37,680	1.6%	-48.1%
Apparel (56)	16,202	18,776	19,414	27,268	20,284	32,203	1.3%	58.8%
Automotive (55)	8,465	11,729	16,075	21,188	9,941	13,618	0.6%	37.0%
Agriculture (1)	8,205	7,323	13,660	9,637	38,186	8,759	0.4%	-77.1%
Totals	1,460,976	1,582,397	1,723,776	1,944,779	2,017,682	2,394,349		
% Of Change	18.6%	8.3%	8.9%	12.8%	3.7%	18.7%		



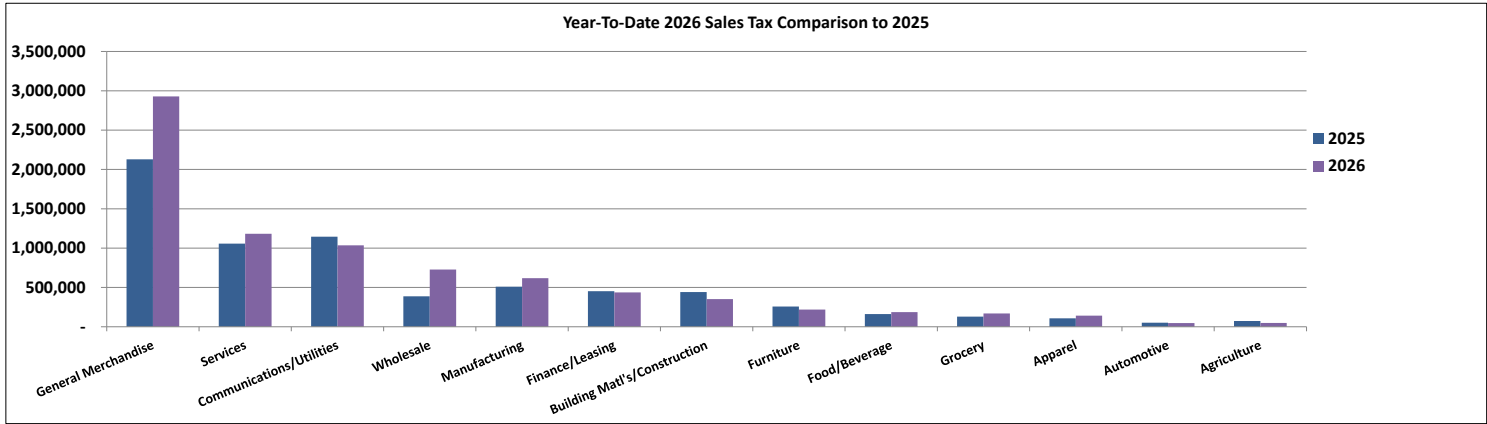
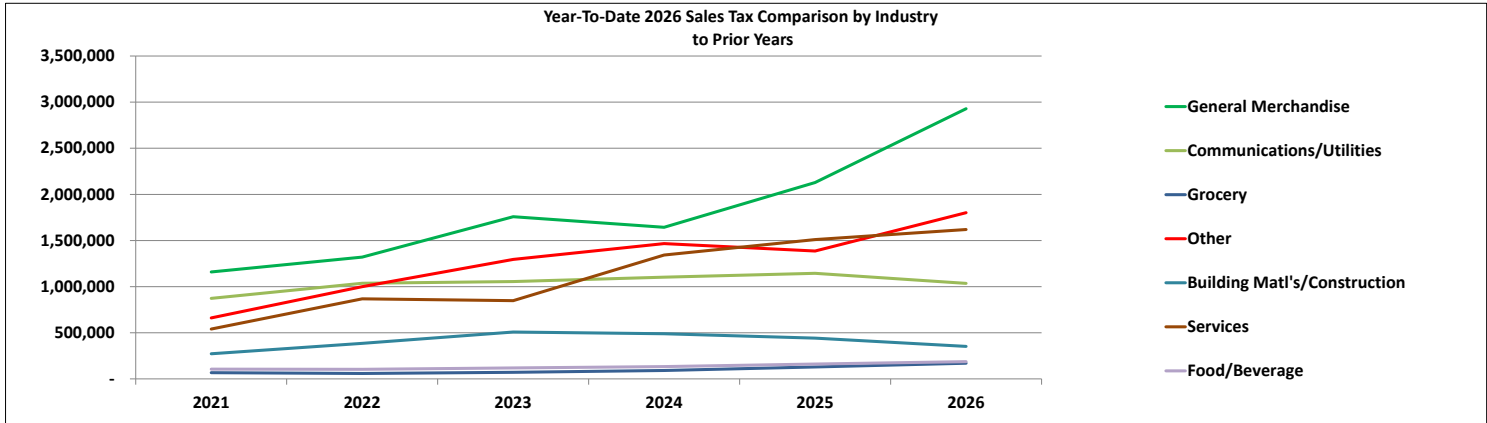
Sales Tax Revenue Comparisons by Industry - Inside City Area (Year-To-Date 2026)

INDUSTRY NAME	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
Food/Beverage (58)	1,449,536	1,553,376	1,819,385	1,836,303	1,918,943	2,017,299	30.2%	5.1%
Grocery (54)	1,956,486	1,879,083	1,847,959	1,897,329	1,779,123	1,817,505	27.2%	2.2%
Building Matl's/Construction (15, 52)	1,327,150	1,345,605	1,024,429	1,027,631	918,987	936,743	14.0%	1.9%
Services (70-79)	454,182	566,385	663,129	802,188	647,024	641,840	9.6%	-0.8%
General Merchandise (53,59)	410,207	490,674	518,176	568,001	507,438	543,294	8.1%	7.1%
Manufacturing (20-26)	276,066	280,034	309,394	152,996	172,316	393,939	5.9%	128.6%
Apparel (56)	53,395	65,696	72,746	87,539	84,592	101,414	1.5%	19.9%
Furniture (57)	69,854	67,361	84,669	105,345	72,086	54,365	0.8%	-24.6%
Wholesale (50)	58,970	87,297	97,883	87,750	68,447	56,167	0.8%	-17.9%
Finance/Leasing (60-61)	6,522	8,096	17,647	36,244	60,616	56,152	0.8%	-7.4%
Automotive (55)	50,445	77,822	61,372	52,803	32,803	44,000	0.7%	34.1%
Agriculture (1)	33,561	32,328	31,589	30,732	28,357	26,733	0.4%	-5.7%
Communications/Utilities (40-48)	241	245	374	226	574	716	0.0%	24.8%
Totals	6,146,616	6,454,002	6,548,752	6,685,087	6,291,306	6,690,166		
% Of Change	12.7%	5.0%	1.5%	2.1%	-5.9%	6.3%		



Sales Tax Revenue Comparisons by Industry - Outside City Area (Year-To-Date 2026)

INDUSTRY NAME	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2026 Actual	% Of Total	% Change
General Merchandise	942,524	1,159,152	1,320,263	1,757,695	1,643,448	2,128,576	2,928,708	36.2%	37.6%
Services	184,882	304,084	415,172	491,966	835,927	1,057,528	1,182,045	14.6%	11.8%
Communications/Utilities	1,023,008	872,735	1,036,758	1,054,794	1,102,998	1,144,423	1,035,500	12.8%	-9.5%
Wholesale	158,385	243,229	272,926	320,792	467,606	387,788	727,762	9.0%	87.7%
Manufacturing	115,730	172,915	380,022	589,973	553,983	509,187	617,949	7.6%	21.4%
Finance/Leasing	265,690	236,104	453,215	356,526	506,648	451,909	437,114	5.4%	-3.3%
Building Matl's/Construction	209,458	272,261	385,646	507,937	488,966	441,506	351,656	4.3%	-20.4%
Furniture	157,979	190,025	249,260	223,207	225,139	257,146	219,378	2.7%	-14.7%
Food/Beverage	28,752	105,500	103,620	118,569	133,287	161,399	186,906	2.3%	15.8%
Grocery	35,667	67,790	58,641	70,976	91,082	129,213	169,760	2.1%	31.4%
Apparel	28,881	33,589	41,957	70,523	107,963	106,659	141,304	1.7%	32.5%
Automotive	3	26	20,581	38,685	73,770	52,393	46,793	0.6%	-10.7%
Agriculture	5,238	21,122	35,346	52,243	38,028	72,732	48,449	0.6%	-33.4%
Totals	3,156,197	3,678,530	4,773,407	5,653,883	6,268,845	6,900,458	8,093,324		
% Of Change	15.6%	16.5%	29.8%	18.4%	10.9%	10.1%	17.3%		



CITY OF LOUISVILLE
Revenue History by Industry (Year-To-Date 2026)

	2021	% Var	2022	% Var	2023	% Var	2024	% Var	2025	% Var	2026	% Var	% of Total
Merchandise	1,569,359	23.5%	1,810,937	15.4%	2,275,871	25.7%	2,211,448	-2.8%	2,636,013	19.2%	3,472,001	31.7%	23.5%
All Other	1,203,196	47.9%	1,610,630	33.9%	1,953,075	21.3%	1,983,654	1.6%	1,844,506	-7.0%	2,478,253	34.4%	16.8%
Services	1,000,891	21.3%	1,442,869	44.2%	1,529,267	6.0%	2,181,007	42.6%	2,217,077	1.7%	2,317,151	4.5%	15.7%
Food/Beverage	1,555,037	33.5%	1,656,996	6.6%	1,937,954	17.0%	1,969,590	1.6%	2,080,342	5.6%	2,204,205	6.0%	14.9%
Grocery	2,024,277	-2.6%	1,937,724	-4.3%	1,918,934	-1.0%	1,988,411	3.6%	1,908,336	-4.0%	1,987,265	4.1%	13.4%
Bldg Materials	1,599,410	11.4%	1,731,252	8.2%	1,532,366	-11.5%	1,516,598	-1.0%	1,360,494	-10.3%	1,288,398	-5.3%	8.7%
Comm/Util.	872,976	-14.7%	1,037,003	18.8%	1,055,168	1.8%	1,103,225	4.6%	1,144,997	3.8%	1,036,216	-9.5%	7.0%
	9,825,146	14.1%	11,227,410	14.3%	12,202,636	8.7%	12,953,932	6.2%	13,191,764	1.8%	14,783,490	12.1%	

